



## STEPHEN ANTHONY GRECH

**Doctorate (current) – Tshwane University of Technology**  
*“The Second Wave of Black Economic Empowerment in South Africa”*

**Master of Business Administration (MBA) – Bond University Australia**

**Bachelor of Law – University of South Africa**

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### CORPORATE STRATEGIST - COMPANY DIRECTOR - CORPORATE ADVISOR

**Expert in: Creative Problem Solving ~ Corporate & Political Network ~ Corporate Risk Management**

Consummate senior executive, change agent and entrepreneur. Acknowledged nationally and internationally for ground breaking efforts in driving large scale cultural change within the South African Economy – focused on “Production Per Capita” as the chief driving force of an Economy, with special attention to building organizational effectiveness within major national corporates and the integration of the dynamics of broad base empowerment as envisaged by the Black Economic Empowerment Commission into these structure. Application of corporate solutions that minimize the effect of BEE Corporate Restructuring on established South African Companies – not only ensuring the business continuity but also enhancing revenue growth.

Expert facilitator; considered a visionary in large scale post-merger integrations, resource management, executive training /development and corporate consulting. Vast experience spans Business Start-ups, Black Economic Empowerment Mergers and Acquisitions.

Personal center of influence boasts network of accomplished leaders and innovators across the South African Corporate and Political Structure. Career reflects success in academia, entrepreneurship and corporate advice to major national corporates.

#### Professional strengths:

Corporate Positioning  
Strategic Planning  
Executive Development  
Large Scale Change Management  
Revenue Enhancement

Corporate Risk Management  
Organizational Change  
Corporate Development  
Entrepreneurial Leadership  
Infrastructure Development  
BEE Mergers & Acquisitions

Corporate Facilitation  
Driving Macro and Micro Vision  
Consultancy Development  
Quality Management  
Strategic Corporate Partnerships

### EDUCATION

**Doctorate in Business Dynamics - Tshwane University of Technology**  
*“The Second Wave of Black Economic Empowerment in South Africa”*

**Master of Business Administration - Bond University Australia**

Emphasis: Marketing & Entrepreneurship

**Bachelor of Law – University of South Africa**



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## BENCHMARKS & MILESTONES

### ENTREPRENEURSHIP/CORPORATE BUSINESS DEVELOPMENT

- ❖ For the past seven years as a Corporate Strategist with a Law Degree and a Master of Business Administration, I have been personally involved in establishing and restructuring of highly successful Black Empowerment Ventures with transactions values in excess of HALF A BILLION RAND (Federated Timbers taken over from BARLOWORLD, SA HOUSING TRUST & NU-WAY HOUSING taken over from the South African Government)
- ❖ I also have been appointed last year as the Corporate Advisor to Mkhonto we Sizwe Military Veterans Association (MK MVA), during which period through an in depth study and assessment of the need of the 46 000 (forty six thousand) MK MVA Members largely still unemployed, I have designed a business model and methodology known as “THE FOUR CHAMBER STRUCTURE” – which forms the basis of my Doctorate Thesis “The 2<sup>nd</sup> Wave of Black Economic Empowerment in South Africa”.
- ❖ As founder of the BUSINESS SCHOOL OF ENTREPRENEURSHIP (other role players include – Tshwane University of Technology, MK MVA, SAAB BAE, INCA BANK, Center of Entrepreneurial Education and Development (CEED), CARICH New Zealand, Umsombomvo Fund, Technikon South Africa) I have established a business model and methodology not only address issues such as JOB LOSS and JOB CREATION within the SA Industry at large, but focus on the FUNDAMENTAL “ECONOMY DRIVERS” such as PRODUCTION PER CAPITA, ENTREPRENEURSHIP, LESSENING THE IMPACT OF LIQUIDATIONS ON OUR ECONOMY, MENTORSHIP, SKILLS TRANSFER combined with BUSINESS TURN AROUND, LEVERAGE BUY OUTS (LBO).
- ❖ Advising Service to MIN-CHEM (PROPRIETARY) LIMITED – Joint Venture Group that will include ANGLO MINING and KHULA FINANCE as equity partners – through ANGLO MINING’s Black Empowerment Structure ZIMELE with the objective to establish the first BEE Mining Chemical Producer and Supplier focused on floatation chemical such as xantades and guar – with the full development of a national Guar Bean Growing Industry in South Africa.
- ❖ Corporate Advisor to DIMENG DIAMONDS GROUP (as the preferred bidder) currently involved in Privatization Bid for ALEXOR DIAMONDS OPERATION currently owned by the South African Government.
- ❖ Corporate Advisor in BEE Strategy Meetings with BARLOWORLD – which include the BARLOWORLD CEO – Mr TONY PHILIPS.
- ❖ Corporate Advisor in BEE Strategy Meetings with ANGLO AMERICAN MINING – which include the ANGLO Empowerment Division ZIMELE MD – Mr NIC VAN RENSBURG.
- ❖ Corporate Advisor to Chairman of TELKOM SA LTD – Me. NOMAZIZI MTSHOTSHISA
- ❖ Corporate Advisor to National Chairman of MKHONTO WE SIZWE MILITARY VETERANS ASSOCIATION – Genl DEACON MATHE
- ❖ Corporate Advisor in Corporate Merger between SINGENILE INVESTMENTS (PROPRIETARY) LTD and HYDRA-ARC (PTY) LTD with a current turnover of R 900 000 000 per annum – key client SASOL LIMITED – Chairman of SINGENILE INVESTMENTS – Dr. MATHEW PHOSA

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## CAREER TRACK

### **CORPORATE BUSINESS SERVICES, South Africa ..... (1995 – date)**

*Director of Companies & Corporate Strategist – Companies based within South Africa and companies on the International forum such as CARICH New Zealand (the second largest training institute in New Zealand – CARICH AFRICA – Director SA)*

- ❖ Functioning as Private Consultant in the Structuring and Re-structuring of Asset Portfolios and Corporate Business Entities in the Corporate Business Sphere. Facilitating negotiation during settlement of disputes between management and/or shareholders and application of workable solutions. Facilitation of mergers and management buy-out. Active participation as Director within various companies initiated as a dynamic business solution/alternative in South African Business Sphere.



Stephen A. Grech - MBA.

Page 2

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- ❖ Re-structuring of the NATIONAL BLACK CONTRACTORS AND ALLIED TRADES FORUM (NABCAT) in a economic viable entity – to a de facto Black Empowerment Company with a competitive edge to finalise any given project within budget and on time, and change the conventional method of Black Empowerment to the benefit of the industry and our country.
- ❖ Facilitation of Investments into Africa. Sub-Sahara Region and West Africa.
- ❖ Chief – Logistics and Commodities (Southern Africa Development Corporation) . Settlement of Farmers in Congo.
- ❖ Due to my project success with Settlement of Farmers – invited by Ambassador of Uganda (H.E. James Mugume) to participate in a workshop in Kampala (Uganda) re Agricultural Development in the Great Lakes Region.
- ❖ Heading of Investment Group on Investment Forum in Dar Es Salaam (Tanzania)
- ❖ Appointed as Project Executive – RWANDESE SOUTHERN AFRICAN ALLIANCE (Investment and Tourism Division) – to create a Corporate Trade Forum conducive to trade relations between Great Lakes Region and SADC Countries

**LIBERTY LIFE HOLDINGS LIMITED, South Africa ..... (1993 – 1995)**

*Enabled the build-up of a vast network of financial advisors as centers of influence to high net worth individuals and corporate structures*

Legal Consultant within Liberty Life Broker Division – with prime objective to transfer knowledge re proactive and functional Corporate Planning to Corporate Business Brokers in the South African Industry.

**DEPARTMENT OF JUSTICE (MASTER OF THE SUPREME COURT) ..... (1981 – 1992)**

*Enabled a clear understanding of the liquidation industry which encompass a wide spectrum of business disciplines and corporate risk management*

Immediate after completion of school career started working in public sector. Completed two year National Service while employed by South African Public Services – Justice Head Office. Received extensive training during this period in Justice College Pretoria in the Administration of Deceased Estates (National/Foreign), Sequestration of Natural Persons, Liquidation of Companies/Trusts/Close Corporations, Administration of the Affairs of Persons under Curatorship/Minors. Successfully completed Bachelor of Law Degree (Part Time Studies) – started attending classes after hours at University of Pretoria and University of South Africa. During this period acquired the vital knowledge re the Insolvency Industry and how to structure and re-structure Asset Portfolios within Personal as well as Corporate Risk Environment, to proactively minimise the risk of Liquidation and/or Sequestration of such Portfolio, with set and workable short/medium and long term objectives (to secure maximum growth within the Corporate Business Sphere).

## MEMBERSHIPS

Fellow Member :- **INSTITUTE OF DIRECTORS** (International)

Fellow Member :- **INSTITUTE OF DIRECTORS** (Republic of South Africa)

Fellow Member :- **CORPORATE LAWYERS ASSOCIATION OF SOUTH AFRICA** (CLASA)

Fellow Member :- **BLACK MANAGEMENT FORUM** (Republic of South Africa)

Alumni Member : Bond University Australia (Student President)



Stephen A. Grech - MBA.

Page 3

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